



PHOENIX LEGAL

FIRM PROFILE

"Consistently excellent. Phoenix Legal is blessed with an impressive team of first class lawyers who are user-friendly, sharp and solutions-oriented."

"Their strengths have been attention to detail and its rigorous approach to the deal."

asialaw
PROFILES

Chambers
AND PARTNERS

Founded in 2008, Phoenix Legal is a leading full service/multi-disciplinary Indian law firm offering transactional, regulatory, advisory, dispute resolution, and tax services. With its principal offices in New Delhi and Mumbai, the firm advises a diverse clientele including domestic and international companies, banks and financial institutions, funds, promoter groups, and public sector undertakings.

WHO WE ARE

WHAT WE DO



Aerospace & Defense



Admiralty & Maritime



Anti-trust & Competition



Banking & Finance



Commercial Contracts



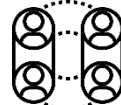
Corporate & Security Laws



Corporate Insolvency & Restructuring



Dispute Resolution



Employment & Industrial Relations



Energy, Oil & Gas, & Infrastructure



Foreign Investment & Exchange Control



Project Finance



Mergers & Acquisitions



Private Equity & Funds



Intellectual Property



Information Technology & Outsourcing



Compliance, Bribery & Anti-corruption



Joint Ventures & Foreign Collaborations



International Trade



Real Estate



Environment



Insurance



Taxation



TMT

WHY CHOOSE US

High Degree of Partner
Involvement and Availability

High Quality Legal Advice

Availability and Responsiveness

Legal Research and Analysis
Based Advisory

asiaLaw
PROFILES 2019
HIGHLY RECOMMENDED

AWARDS

The **A** 2018 List
INDIA BUSINESS
LAW JOURNAL



WINNER

Ranked in **Asian Legal Business IP 2020 and 2022** for copyright and trademark practice.

Recognised as **Asia's Top 50** India Law firms by **Asia Legal Business 2021**.

Recognised as one of the leading firms in various practice areas by **India Business Law Journal 2020-23 Indian Law Firm Awards**.

Recognised for advising on the "Most Innovative Deal of the Year, 2021" at the **Indian Securitisation Awards 2021** by the Indian Securitisation Foundation.

Ranked by **Benchmark Litigation** in various practice areas in their **Asia-Pacific 2023** edition.

Highly Recommended as a **Leading Firm** in various practice areas **Chambers Asia Pacific: 2012 – 2023**

Recognised as a **Tier 2** law firm in the recent **Asian Legal Business (ALB) M&A Rankings 2020**.

Automotive Law Firm of the Year in India – Global Law Experts Annual Awards 2019,2020 and 2022.

Recognised as the 'Firm of the Year' by **Asian Mena In-House Community 2019 Awards** for the Energy and Natural Resource practice.

Litigation Dispute Resolution Team of the Year of the Year – India Legal Summit & Awards 2018

Recognised Leader in Energy Sector Dispute Resolution (India) – **Corporate Excellence Awards 2019**

Best Firm in India – Asia Women in Business Law Awards, 2016, Euromoney, Hong Kong

Aerospace & Defense

Phoenix Legal has considerable experience and domain knowledge in the Aerospace and Defense (A&D) sector. Phoenix Legal has been regularly advising many leading OEMs/defense majors from various jurisdictions including the US and Europe in high-value defense projects for various categories of capital acquisitions including Buy (Global), Buy and Make, Make In India/Strategic Partnership programs of Indian Airforce, Indian Army and Indian Navy.

In the Aviation space, Phoenix Legal has also advised clients on various legal issues arising out of the sale and lease as well as other financing options of aircraft, equipment, and parts thereof and MRO and Ground Handling services.

Admiralty & Maritime

The Firm has a robust admiralty and maritime practice and lawyers of the Firm have significant experience of advising on a variety of matters in the shipping sector. This includes advising on chartering arrangements, ship building contracts, ship financing, investments in shipping business, regulatory issues and disputes including those involving ship arrests, ownership, etc. The Firm's clients in this sector include charterers, ship owners, ship builders and banks and financial institutions.

Anti-trust & Competition

Phoenix Legal advises clients on an array of competition law issues including in connection with domestic and cross border joint ventures, collaborations, distribution and supply arrangements, and other commercial transactions.

The Firm's expertise ranges from providing stand-alone competition law advice, assistance in filings and obtaining required approvals to represent clients before the Competition Commission of India and in courts on competition law issues.

Anti-corruption, Compliance & Fraud Investigation

Phoenix Legal has considerable experience in advising clients on compliance, fraud and anticorruption laws in India. This practice includes providing assistance on the application and operation of anti-corruption laws and internal compliance process and procedures, extending to conducting of internal investigation in fraud and corrupt practices, support on investigations undertaken in such matters by external agencies and advising on criminal liability of the senior executives and directors of corporates in such cases.



Banking & Finance

Banking and finance is one of Phoenix Legal's core and highly recognised areas of expertise.

The Firm advises a multiplicity of clients; banks and financial institutions (Indian and foreign), multilateral and international financial institutions, export credit agencies, non-banking financial companies, concessionaires, foreign portfolio investors (investing under the corporate debt route), mutual funds, private equity funds, alternative investment funds, and government bodies.

Corporate & Commercial

One of Phoenix Legal's key practice areas is corporate and commercial, which extends to various sectors of the economy. The Firm lawyers have the experience and expertise in providing advice on corporate, investment, regulatory, governance, operational and structuring matters across a broad range of sectors including infrastructure (including power, oil and gas, telecommunications, roads, mining and ports), automotive, pharmaceutical and healthcare, information technology, media and entertainment, advertising, manufacturing, consumer products, life sciences, healthcare, financial services and other service sectors. The Firm has acted for clients in various Indian as well as cross-border acquisitions of and investments into Indian companies.

Corporate Insolvency & Restructuring

Phoenix Legal advises its clients on corporate restructuring and business reorganization in distressed and other situations. The Firm provides practical and legal solutions and options on structuring their presence or operations for business efficiency or for avoiding or mitigating the adverse effects in troubled circumstances.

Dispute Resolution – Arbitration & Litigation

Phoenix Legal works virtually in every area of dispute resolution. Our dispute resolution team regularly advises clients on a variety of contentious matters involving commercial contracts, civil disputes, shareholders' disputes, enforcement of security, recovery of debts, corporate and securities law, competition law, labour and employment matters, real estate issues and economic offenses.

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Phoenix Legal is one of those law firms who will spend a lot of time understanding any new structure, the problems faced and then always have a solution oriented approach. They are extremely patient to handle multiple volleys of queries and clarifications that a client or an investor need and would go out of their way to ensure all the parties have complete understanding of the structure.”

asiaLaw
PROFILES



Employment

Apart from advising on labour/employment issues as part of M&A, business transfer and reorganisation transactions, the Firm regularly advises clients on stand-alone labour/employment matters.

Experience in this area ranges from assisting clients in the preparation of service rules, structuring of compensation packages, drafting of employment contracts, non-compete and confidentiality agreements, termination notices to negotiating collective bargaining contracts, advising on retrenchment, layoffs & strikes, seeking permissions and registrations under various labour/employment-related laws and regulations.

Foreign Investment & Exchange Control

Partners at Phoenix Legal are credited with pioneering work related to foreign investment, ever since the early years of liberalization.

The Firm has successfully assisted many multi-national corporations in establishing their presence in India and counseled organizations across sectors (including highly regulated sectors from a foreign investment perspective such as insurance, retail, and defense) on the changing regulatory environment with regard to foreign investment.

Joint Ventures, Foreign & Technical Collaboration

Phoenix Legal represents and advises a number of prominent players on joint ventures and private equity transactions. The Firm has acted for clients in various cross-border acquisitions of Indian companies and has also advised purchasers, sellers, vendors, vendees, lenders, investors, and financial advisors.

The Firm portfolio covers sectors including infrastructure (including power, oil and gas, telecommunications, roads, mining and ports), information technology, media and entertainment, advertising, manufacturing, consumer products, life sciences, financial services, and other service sectors.

Mergers & Acquisitions

Phoenix Legal has a leading M&A practice with comprehensive experience in acting for both sellers and acquirers in private as well as public transactions.

Phoenix Legal has an impressive portfolio, advising clients on international and domestic mergers and demergers, share swaps, stock and asset purchases, mergers (amalgamations) through court schemes, joint ventures, restructuring, and spin-offs. Clients include multinational corporations, well known Indian business groups, major listed and unlisted companies, private equity groups, investment houses, and financial institutions.



Oil and Gas, Energy & Infrastructure

Phoenix Legal has a market-leading practice in the projects and infrastructure space (including in sectors such as power, oil and gas, roads, railways (including metro, MRT, subway), airports, and ports).

In the energy and oil & gas sector, the Firm acts for clients on the legal aspects of the complete supply chain (upstream and downstream) of crude and refined products, gas and LNG, power generation (both conventional and renewables including from wind, hydro, biomass and solar), gas and power transmission and distribution.

Private Equity & Venture Capital

Phoenix Legal has a leading private equity and venture capital practice with comprehensive experience in acting for both private equity and venture capital funds as well as the investee companies.

Phoenix Legal has an impressive portfolio, advising private equity and venture capital funds and investee companies in relation to their investments across a range of sectors including edtech, fintech, B2B/B2C, agritech, construction and real estate, healthcare and health tech, etc. Phoenix Legal has also advised various funds in relation to their exits from their portfolio companies including by way of mergers and demergers, share swaps, stock and asset purchases.

Taxation

Phoenix Legal advises on domestic tax including both direct and indirect tax. In this area, the Firm provides tax advisory, compliance consulting, litigation and representation services. Firm's assistance extends to devising best fit tax model, effective tax structuring, optimizing solutions, tax compliance due diligence and assessment of tax effectiveness of commercial ventures. Our direct tax practice covers advise under Indian income tax law and international tax treaties. Our indirect tax practice covers the entire range of services including customs and international trade, GST/VAT, excise, state taxes and incentives, special economic zones, project imports and assistance on policy matters requiring government representation.

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The team was reliable, responsive and they were able to communicate clearly whilst understanding all of the issues. They were pragmatic and they went above and beyond for us in terms of service.

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Chambers
AND PARTNERS



Technology, Media & Telecommunications

Phoenix Legal has a comprehensive technology practice and members of the firm have had considerable experience dealing with issues relating to technology including information technology. The Firm's experience in the sector is varied and ranges from advisory work on software development to regulatory compliance and foreign investment and licensing issues to real estate and employment.

Further, the Firm has a strong and vibrant telecommunication practice and its members have a deep understanding of all legislation, policies, and regulations affecting the telecommunication sector.

“

The team at Phoenix Legal has in-depth knowledge of legal matters pertaining to the transaction. They are also well versed with commercial issues.

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Chambers
AND PARTNERS



Chambers
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PROFILES

The
LEGAL
500

IFLR
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WWL
Who's Who Legal

“ They are very commercial and they help you navigate difficult Indian regulations. ”

“ One of our preferred law firms and have a healthy 'top of mind' recall when it comes to any new transaction. ”

New Delhi

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