



PHOENIX LEGAL

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# FIRM PROFILE

Phoenix Legal

# WHO WE ARE.

Phoenix Legal is a leading full-service Indian law firm, founded in 2008, providing comprehensive legal services across transactional, regulatory, advisory, dispute resolution, and tax matters. With offices in New Delhi and Mumbai, the firm advises a broad and sophisticated client base comprising domestic and multinational corporations, banks and financial institutions, private equity and venture capital funds, promoter groups, and public sector undertakings.

# WHAT WE DO.



Aerospace & Defense



Admiralty & Maritime



Anti-trust & Competition



Banking & Finance



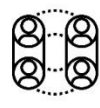
Commercial Contracts



Corporate & Security Laws



Corporate Insolvency & Restructuring



Dispute Resolution



Employment & Industrial-Relations



Energy, Oil & Gas & Infrastructure



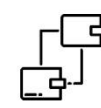
Information Technology & Outsourcing



Compliance, Bribery & Anti-corruption



Joint Ventures & Foreign Collaborations



International Trade



Foreign Investment & Exchange Control



Project Finance



Mergers & Acquisitions



Private Equity & Funds



Intellectual Property



Real Estate



Environment



Insurance



Taxation



TMT



**India Business Law Journal 2020-26  
Indian Law Firm Awards**

Recognised as one of the leading firms in various practice areas.

**Benchmark Litigation Asia-Pacific  
2026**

Recognized across multiple practice areas for our strength in litigation and dispute resolution.

**Chambers Asia Pacific 2012 – 2026**

Highly Recommended as a Leading Firm in various practice areas.

**India Business Law Journal (IBLJ) –  
Law Firm Awards 2025**

Honored as an **Award-Winning Law Firm**, reflecting our exceptional performance and leadership in the Indian legal market.

**Leaders League Rankings 2025**

Ranked across various practice areas, underscoring our multidisciplinary expertise and growing market presence.

**Resight 100 Law Firms**

Proudly listed among the Top 100 Law Firms in India, and recognized for our strong profile and reputation in the legal industry.

**Global Law Experts Annual Awards  
2019,2020 and 2022.** Automotive Law Firm of the Year in India.

Ranked by **Legal500, IFLR1000 and Asialaw** in various practice areas.

**Venture Intelligence League Tables  
2024-25**

- Ranked among the **Top 20 Legal Advisors – Mergers & Acquisitions**
- Ranked among the **Top 20 Legal Advisors – Private Equity**
- Ranked among the **Top 15 Legal Advisor**

**WHY CHOOSE US?**



**High Degree of Partner  
Involvement and Availability**



**High Quality  
Legal Advice**



**Availability and  
Responsiveness**



**Legal Research and  
Analysis Based Advisory**

## AWARDS AND RECOGNITION

**Chambers**  
AND PARTNERS

**WWL**

**IFLR**  
1000

**asia**law

**The**  
**LEGAL**  
**500**

*“The team is well-versed with the law and processes involved, which makes it very easy to work with its lawyers.”*

*‘Phoenix Legal’s lawyers have command over the subject and provide sound advice.’*

*‘Phoenix Legal provides quick responses with pragmatic answers and thoughtful drafting.’*

*‘The team at Phoenix Legal is very methodical.’*

*“From corporate governance, M&A activities, tax issues, employment matters — whatever issues arise, the team at Phoenix Legal always, without fail, guides us in the right direction.”*

*‘Very well-trained team, knowledgeable of the issue, and understands the business context well.’*

*‘Knowledgeable and commercial with an excellent understanding of the energy industry. Partner involvement is real. Superbly responsive.’*

*‘From corporate governance, M&A activities, tax issues, employment matters — whatever issues arise, the team at Phoenix Legal always, without fail, guides us in the right direction.’*

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## **Aerospace & Defense**

Phoenix Legal has considerable experience and domain knowledge in the Aerospace and Defense (A&D) sector. Phoenix Legal has been regularly advising many leading OEMs/defense majors from various jurisdictions including the US and Europe in high-value defense projects for various categories of capital acquisitions including Buy (Global), Buy and Make, Make In India/Strategic Partnership programs of Indian Airforce, Indian Army and Indian Navy.

In the Aviation space, Phoenix Legal has also advised clients on various legal issues arising out of the sale and lease as well as other financing options of aircraft, equipment, and parts thereof and MRO and Ground Handling services.

## **Admiralty & Maritime**

The Firm has a robust admiralty and maritime practice and lawyers of the Firm have significant experience of advising on a variety of matters in the shipping sector. This includes advising on chartering arrangements, ship building contracts, ship financing, investments in shipping business, regulatory issues and disputes including those involving ship arrests, ownership, etc. The Firm's clients in this sector include charterers, ship owners, ship builders and banks and financial institutions.

## **Anti-trust & Competition**

Phoenix Legal advises clients on an array of competition law issues including in connection with domestic and cross border joint ventures, collaborations, distribution and supply arrangements, and other commercial transactions.

The Firm's expertise ranges from providing stand-alone competition law advice, assistance in filings and obtaining required approvals to represent clients before the Competition Commission of India and in courts on competition law issues.

## **Anti-corruption, Compliance & Fraud Investigation**

Phoenix Legal has considerable experience in advising clients on compliance, fraud and anticorruption laws in India. This practice includes providing assistance on the application and operation of anti-corruption laws and internal compliance process and procedures, extending to conducting of internal investigation in fraud and corrupt practices, support on investigations undertaken in such matters by external agencies and advising on criminal liability of the senior executives and directors of corporates in such cases.

## **Banking & Finance**

Banking and finance is one of Phoenix Legal's core and highly recognised areas of expertise. The Firm advises a multiplicity of clients; banks and financial institutions (Indian and foreign), multilateral and international financial institutions, export credit agencies, non-banking financial companies, concessionaires, foreign portfolio investors (investing under the corporate debt route), mutual funds, private equity funds, alternative investment funds, and government bodies.



## **Corporate & Commercial**

One of Phoenix Legal's key practice areas is corporate and commercial, which extends to various sectors of the economy. The Firm lawyers have the experience and expertise in providing advice on corporate, investment, regulatory, governance, operational and structuring matters across a broad range of sectors including infrastructure (including power, oil and gas, telecommunications, roads, mining and ports), automotive, pharmaceutical and healthcare, information technology, media and entertainment, advertising, manufacturing, consumer products, life sciences, healthcare, financial services and other service sectors. The Firm has acted for clients in various Indian as well as cross-border acquisitions of and investments into Indian companies.

## **Corporate Insolvency & Restructuring**

Phoenix Legal advises its clients on corporate restructuring and business reorganization in distressed and other situations. The Firm provides practical and legal solutions and options on structuring their presence or operations for business efficiency or for avoiding or mitigating the adverse effects in troubled circumstances.

## **Dispute Resolution – Arbitration & Litigation**

Phoenix Legal works virtually in every area of dispute resolution. Our dispute resolution team regularly advises clients on a variety of contentious matters involving commercial contracts, civil disputes, shareholders' disputes, enforcement of security, recovery of debts, corporate and securities law, competition law, labour and employment matters, real estate issues and economic offenses.

## **Employment**

Apart from advising on labour/employment issues as part of M&A, business transfer and reorganisation transactions, the Firm regularly advises clients on stand-alone labour/employment matters.

Experience in this area ranges from assisting clients in the preparation of service rules, structuring of compensation packages, drafting of employment contracts, non-compete and confidentiality agreements, termination notices to negotiating collective bargaining contracts, advising on retrenchment, layoffs & strikes, seeking permissions and registrations under various labour/employment-related laws and regulations.

## **Foreign Investment & Exchange Control**

Partners at Phoenix Legal are credited with pioneering work related to foreign investment, ever since the early years of liberalization.

The Firm has successfully assisted many multi-national corporations in establishing their presence in India and counseled organizations across sectors (including highly regulated sectors from a foreign investment perspective such as insurance, retail, and defense) on the changing regulatory environment with regard to foreign investment.

## **Joint Ventures, Foreign & Technical Collaboration**

Phoenix Legal represents and advises a number of prominent players on joint ventures and private equity transactions. The Firm has acted for clients in various cross-border acquisitions of Indian companies and has also advised purchasers, sellers, vendors, vendees, lenders, investors, and financial advisors.

The Firm portfolio covers sectors including infrastructure (including power, oil and gas, telecommunications, roads, mining and ports), information technology, media and entertainment,



advertising, manufacturing, consumer products, life sciences, financial services, and other service sectors.

## **Mergers & Acquisitions**

Phoenix Legal has a leading M&A practice with comprehensive experience in acting for both sellers and acquirers in private as well as public transactions.

Phoenix Legal has an impressive portfolio, advising clients on international and domestic mergers and demergers, share swaps, stock and asset purchases, mergers (amalgamations) through court schemes, joint ventures, restructuring, and spin-offs. Clients include multinational corporations, well known Indian business groups, major listed and unlisted companies, private equity groups, investment houses, and financial institutions.

## **Oil and Gas, Energy & Infrastructure**

Phoenix Legal has a market-leading practice in the projects and infrastructure space (including in sectors such as power, oil and gas, roads, railways (including metro, MRT, subway), airports, and ports).

In the energy and oil & gas sector, the Firm acts for clients on the legal aspects of the complete supply chain (upstream and downstream) of crude and refined products, gas and LNG, power generation (both conventional and renewables including from wind, hydro, biomass and solar), gas and power transmission and distribution.

## **Private Equity & Venture Capital**

Phoenix Legal has a leading private equity and venture capital practice with comprehensive experience in acting for both private equity and venture capital funds as well as the investee companies.

Phoenix Legal has an impressive portfolio, advising private equity and venture capital funds and investee companies in relation to their investments across a range of sectors including edtech, fintech, B2B/B2C, agritech, construction and real estate, healthcare and health tech, etc. Phoenix Legal has also advised various funds in relation to their exits from their portfolio companies including by way of mergers and demergers, share swaps, stock and asset purchases.

## **Taxation**

Phoenix Legal advises on domestic tax including both direct and indirect tax. In this area, the Firm provides tax advisory, compliance consulting, litigation and representation services. Firm's assistance extends to devising best fit tax model, effective tax structuring, optimizing solutions, tax compliance due diligence and assessment of tax effectiveness of commercial ventures. Our direct tax practice covers advise under Indian income tax law and international tax treaties. Our indirect tax practice covers the entire range of services including customs and international trade, GST/VAT, excise, state taxes and incentives, special economic zones, project imports and assistance on policy matters requiring government representation.

## **Technology, Media & Telecommunications**

Phoenix Legal has a comprehensive technology practice and members of the firm have had considerable experience dealing with issues relating to technology including information technology. The Firm's experience in the sector is varied and ranges from advisory work on software development to regulatory compliance and foreign investment and licensing issues to real estate and employment.

Further, the Firm has a strong and vibrant telecommunication practice and its members have a deep understanding of all legislation, policies, and regulations affecting the telecommunication sector.



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